

Giving back to the community since 2nd July 1908

GardenCentre



New Garden Centre build on the way June 2025



Your Board of Directors



GEOFF BARBY - CHAIRMAN

Geoff joined the Terang Co-op Board in September 2016. He serves on all the Co-op's committees, being the Finance & Audit Committee, the Strategy & Risk Committee and the Governance Committee. Geoff is now retired but his last full-time occupation was in risk management with Powercor following service with the former State Electricity Commission. Geoff has also served on the Terang College School Council and the Terang-Mortlake Health Service Board.



NIGEL BRUCKNER

Nigel joined the Board in early 2011. He chairs the Finance & Audit Committee. Nigel is currently a director at Silvan Ridge Business Advisers after many years operating his own accounting practice, Bruckner & Associates. Nigel has also served on the Terang-Mortlake Health Service Board.



ROB DURANT

Rob's current term on the Board started in October 2018 but he also served on the Board from 2007 to 2014. He serves on the Strategy & Risk Committee. Rob, a qualified agronomist, is semi-retired and works as a casual teacher, in agriculture, with South West TAFE. Rob is currently involved with local community organisations such as the Terang Cemetery Trust and Terang & District Racing Club.



LINDA KENNA

Linda joined the Board in late 2013. She serves on the Co-op's Governance Committee. Linda has a background in accounting and is currently the business manager at St. Thomas' Primary School in Terang. Linda has served other organisations in the community, including those associated with local schools and sporting clubs.



DAVID HARRINGTON

David joined the Co-op Board in September 2023, also serves as chair of the Strategy & Risk Committee. David is the Executive of Corporate Services at Wannon Water where he leads finance, human resources, risk and organisational support functions. A qualified accountant, he has previously held senior financial leadership roles with Corangamite Shire Council and Warrnambool City Council, as well as with British Telecom and William Hill in London. David is a graduate of the Australian Institute of Company Directors and is actively engaged in the local community with his young family.



WILL MOLONEY

Will joined the Co-op Board in September 2025. He serves on the Finance & Audit Committee. Will is a qualified Agronomist and is a Dairy farmer at The Sisters. He has served on many committees and community organisations in various roles as President, Secretary and Treasurer with groups both locally and in his time in South Australia.



ROBERT LANE

Robert joined the Terang Co-op Board in September 2025, initially as a deputy director. He chairs the Governance Committee, and he also serves on the Strategy & Risk Committee. Robert is a partner with SED Advisory where he is responsible for strategic and governance projects to clients and he chairs the Regional Executive Forums for the South West region. Robert assists local community organisations including MPower, sporting groups and community needs.

Notice of ANNUAL GENERAL MEETING

NOTICE IS HEREBY GIVEN THAT THE 117TH ANNUAL GENERAL MEETING OF THE TERANG & DISTRICT CO-OPERATIVE LIMITED WILL BE HELD IN THE ROSE ROOM OF THE TERANG CIVIC HALL AT 129 HIGH STREET, TERANG ON WEDNESDAY 24TH JUNE 2026 AT 11AM.

BUSINESS

1. To confirm the Minutes of the 116th Annual General Meeting held on 25th June 2025
2. To receive and adopt the Financial Statements, Directors' Report and Auditor's Report for the year ending 28th February 2026
3. To elect Directors
4. To receive the Chairman's Report
5. To receive the Chief Executive Officer's Report
6. To review remuneration of Directors
7. To consider Special Resolutions according to notice given
8. General Business



By order of the Board
DAMIEN RYAN
Co-operative Secretary

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Chairman's REPORT

ON BEHALF OF THE BOARD OF DIRECTORS OF THE TERANG AND DISTRICT CO-OPERATIVE LIMITED, I AM PLEASED TO PRESENT THE 2025/2026 ANNUAL REPORT.

This has been quite a challenging year across all aspects of the Co-op business, from a continuing downturn in trade hardware to retail competition from illegal tobacco. Despite these challenges this year's result for the Co-op has been a profit of \$248,653, significantly because of the dedication and efforts of our staff across the Co-op.

We were also proud to distribute \$100,436 in sponsorship opportunities for 2025 calendar year, and \$294,538 in members rewards for members loyalty and patronage. These three figures together illustrate the success of our Co-op this year.

Our Co-operative's success is also underpinned by our valued members, and we welcomed 158 new members this year. Thank you for your support and I encourage those in our communities who are not members to consider joining as Co-op members.

Our management teams of Terang Mitre 10, Camperdown Mitre 10, Terang IGA, Terang Rural Store and Sheetmetal Fabrication have been working hard to continue to build efficiencies into our organisation and to strive to meet and to exceed our customers' expectations. We pride ourselves on great customer service and a warm welcome to all our storefronts and the Board acknowledges each and every staff members' efforts in this endeavour.

This year we have completed a major review of our constitution to upgrade to the required current standards. We will now work with Consumer Affairs and planning to hold information sessions with members and shareholders, to ensure we understand the new rules. We will then present rules for approval at the 2027 Annual General Meeting.

I also thank my fellow Board members for their support and commitment and for the time that they dedicate to their roles on the Board and sub-committees. This year Elizabeth Green retired from her role of Board Member, and I wish her well for the future. I would also like to acknowledge and thank our new Board members, Will Moloney and Robert Lane for their contribution to the effective running of our Board.

To our members and customers, we appreciate your patronage and trust. The Board is confident that our Co-op and our community will continue to grow and succeed together as we look towards our 118th year of operation.

Thank You



GEOFF BARBY
Board Chair



Our façade signage have been restored to their former glory.

Ron Vullung from RMV Painting & General Home Maintenance has done a great job. Social media has been very positive with the local community commenting on how good the signs look.

Thank you Ron, great work.



CEO REPORT



TRADING RESULTS

May I firstly take this opportunity to thank all our members and customers for supporting the various businesses throughout the previous financial year.

The importance of the Co-operative maintaining a solid and diverse portfolio of trading businesses was evident throughout the financial year 2025/26.

The drought impacted everyone in the community in one way or another, and the effects were evident in some of our stores as primary producers had to spend much greater than usual available funds on stockfeed and basic necessities, with limited discretionary funds available for general improvements. The Co-op offered our Rural customers extended payment terms of an additional 30 days from June 2025 to alleviate some of the burden.

Despite the poor seasonal conditions, the Co-operative still had a very satisfactory result with the fourth quarter providing an improving and encouraging trend compared to early and mid year. Total Co-operative sales adjusted for Tobacco were +3.7% on the prior year.

The Rural Store was a highlight despite the below average seasonal conditions and finished the year with sales growth of 17% and an increase in customer transactions of over 6% compared to the previous year. The Rural Store is in a turnaround phase, and the instore merchandising, presentation and ranging standards have significantly improved. We have maintained a sharp focus on our pricing to maintain competitiveness across the store.

The full time appointment of Darren Gee from the supermarket to lead the Rural turnaround is delivering solid results and Darren is committed to offering the best standards, service and value in the region.

The Supermarket had a solid and consistent performance through the financial year. All departments performed well with the exception of tobacco which has been severely impacted by the illegal tobacco store.

Overall supermarket sales excluding tobacco showed an increase of 1.2% above last year, with the focus again on maintaining gross profit margins through buying practices such as supplier deals.

Terang Mitre 10 had a very mixed result with retail categories performing very strongly which was buoyed by the launch of the new Garden Centre in November 2025. Retail hardware which includes the Garden Centre, finished the year with an increase of 4.6%.

The new Garden Centre has proven to be very popular with local members and customers from the wider region, with sales increases across the relevant categories at double the previous year. Jo Bailey and the team worked tirelessly leading up to and after the launch to ensure the best suppliers were engaged to bring first-class quality and range to the store.

Even at this early stage, the Garden Centre is on track to deliver a return on the \$263,000 capital investment well inside a three year period.

Trade hardware in the Terang store continued to be negatively impacted by the effects of the drought, with building improvements and construction activity quite subdued with full year sales showing a decline of 13%.

This trend was also evident within the Fabrication business which finished the full year down 26% on the prior year.

Camperdown Mitre 10 whilst showing a decline of 2.6%, was generally less exposed to the effects of the drought, therefore the trade segment was impacted to a lesser degree than Terang Mitre 10.

The Co-operative full year net profit result was satisfactory, with EBITDA of \$765,128.

LOOKING AHEAD

We expect the strong momentum in the Rural Store to continue through the next financial year, as we work hard to provide the best service and value in the region to our members and loyal customers. We remain encouraged by the support we are receiving, with many new customers and also lapsed customers returning to our business. Of course, our committed long-term customers have created the foundation for our success.

If seasonal conditions remain favorable through the year, we expect an improvement in the performance of the trade sector of our two hardware stores and the fabrication business. Early results indicate this is the case.

Retail hardware should continue to achieve good sales results and this will be assisted by the Terang store Garden Centre which cycles the opening and launch in November this year.

We anticipate the Garden Centre will go from strength to strength as we continue to provide new and different plants and garden accessories so that there is always something interesting for customers to experience.

CEO REPORT cont.

The Supermarket will maintain a strong level of price competitiveness against surrounding major chain stores and will deliver a steady result through consistent contributions from all departments, particularly fresh. The legal tobacco business has been all but decimated in both the overall market and within our store.

The Co-operative will maintain a growth focus during the next twelve months and all members and customers can be assured of the entire team's commitment to deliver the best retail offers at all times.

THE CO-OPERATIVE IN THE COMMUNITY

Terang & District Co-operative has been part of and a significant contributor to the community for over 100 years.

Integral to this commitment is our sponsorships and donations programme, which in the 2025 calendar year delivered \$100,436 to 54 local volunteer led organisations and clubs.

This represents an increase to the previous year of \$94,801 paid to 54 recipients.

Our community support also extends to supporting wherever possible local businesses such as freight providers, trade contractors, goods and services suppliers.

The new Garden Centre was constructed by Will Kenna from WBK Building, which in turn employed all local sub-contractors including Michael Sargeant from Sargeant Plumbing & Liquid Waste.

We are a major employer in the district with 132 employees.

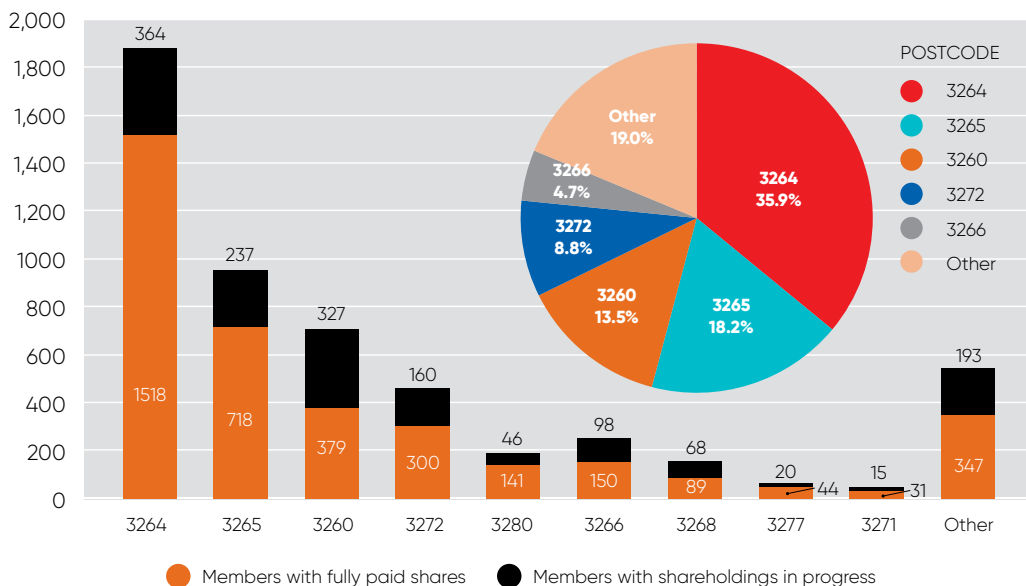
GARY TEMPANY
Chief Executive Officer



Gary & Michael presenting Nathan Martin with Employee of the Year Award 2025. Congratulations Nathan for all your hard work and dedication to Terang Co-op.



MEMBERS & SHAREHOLDERS BY POSTCODE



Employees of the Month:

Pic 1: Nathan Martin, Laura Teal & Jasmyn Debono

Pic 2: Steve Colyer & Monique Delaney

Pic 3: Carloyn Cvek

Pic 4: Lynn Kedwell, Belinda Byron & Debbie Laidlaw

Pic 5: Sinea Mori

Pic 6: Shelley Ross

Well done team. All our staff deserve awards for their hard work, dedication and great customer service.

Managers' COMMENT



PAUL BAILEY
Supermarket
Manager



MICHAEL BOOTE
Terang & Camperdown
Mitre 10 Trade &
Sheetmetal Manager



JO BAILEY
Retail Manager
Terang & Camperdown
Mitre 10



DARREN GEE
Rural Store
Manager

PAUL BAILEY – IGA SUPERMARKET



As another financial year closes, I am pleased to say the Supermarket has had a somewhat successful year. We finished 2025/2026 with total revenue of \$16.2 million which was a decrease of 2.1% on last year's actuals. This reduction in sales has come about with a huge drop in tobacco sales mainly due to the illegal tobacco market. Our staff have continued to work hard throughout the year, to be as productive and efficient as they can be to keep our operating costs down. So with a huge loss in sales from tobacco, we have still been able to report a respectful profit of \$390k.

We will continue to work on expanding and refining our store offerings across the Supermarket in Grocery, Fresh Produce, Deli, Bakery and Liquor. Doing this helps to keep our range fresh and up with current trends that are changing in the market. We also do our best to source any new products that our customers request that we may not be carrying. This past year we have introduced the IGA Rewards Program. This program gives great savings to our members in real cash back in their pockets, as well as exclusive members only specials. If you haven't joined, please ask one of our friendly staff how to go about it.

We again have shown we are doing things well after being nominated again for state awards. This year we were nominated for Fresh Produce, Customer Experience Award and Community Awards. We were up against 5 other stores throughout the state of Victoria for each award, unfortunately we did not bring back any awards, but we are still very proud of the nominations.

Each couple of years there has been something to test us, a few years ago there was a shortage of toilet paper and then last year were eggs and now this year, although it's not stock, fuel has been the problem. Although it hasn't affected our shelf stock yet, it has put pressure on pricing with the extra cost of doing business.

I would like to take this opportunity to thank Darren Gee for all he has done for the Supermarket and me personally. His wealth of knowledge will be surely missed in the Supermarket, but Darren has moved up the ladder to take on managing the Rural Store and I wish Darren the very best in his new role.

I also want to thank all my staff for all their hard work and dedication over the past 12 months. The pride they take in their roles can be seen throughout the store and in turn, helps make my job that bit easier.

I would also like to thank our members and customers for all their continued support over the past 12 months. We continue to improve our offering wherever we can to give you the best shopping experience that we can offer. On behalf of management and staff, thank you.

DARREN GEE – RURAL STORE



This year has seen many ups and downs in the farming sector. The drought conditions and fires have pushed our farmers to the limit, not having any feed or limited water on their farms has been an astronomical cost. To aid our farmers, Terang Co-op introduced extended trading terms for accounts to help with the financial burden. We've luckily had a change in weather followed by bumper crops; hay sheds are filling, putting some confidence back in the minds of our farmers.

In store we have been working on our range of products, seeking new opportunities, as well as listening to our customers. We have grown our range of equine products and our seed sales continue to grow. We are focused on our customer service, doing our best for same day delivery and making sure our pricing is competitive.

Throughout the year we have been working with suppliers to do information sessions which have been well received and are looking to increase the number of these for our customers' benefit. We have also been working closely with South West TAFE and AGF seeds on our seed plot and look forward to the upcoming opening day.

In such a competitive market, our sales have been showing good signs of improvement with double-digit growth throughout the year, which gives us confidence that we are headed in the right direction.

I would like to thank our customers for their loyal support, AGF seeds, South West TAFE and Philmac for their time and dedication to our seed plot program and finally my staff.

Whilst moving department has its challenges, I have enjoyed the move and continue to grow and learn.

MICHAEL BOOTE – TC SHEETMETAL PLUS



TC Sheetmetal Plus was strongly impacted by the much softer Trade sector trading conditions that Terang Mitre 10 experienced with sales well below the previous financial year. As with last financial year, the impact on the local farming community from the prolonged dry weather and high feed costs resulted in a noticeable reduction in sales to that sector, as well as the previously mentioned Trade sector.

The business is essentially a one-person operation and runs on a very lean profile. This helps to hold costs as low as possible. In more positive news, in the final two months of the trading year, the business returned to much stronger sales results setting it up for a good run into the new financial year.

Managers' COMMENT cont.

MICHAEL BOOTE & JO BAILEY
– TERANG & CAMPERDOWN HARDWARE



The opening of our new Garden Centre took place in late September 2025. We actually commenced trading from the Garden Centre in August, preferring to have the opportunity to have the site packed with a great variety of plants, pots, bird baths, garden art and sundry bling before the official opening. From the first day, the community response to the new offering has been overwhelmingly positive, with not only locals but people, including gardening clubs from all over South West Victoria, travelling from far and wide to come and enjoy the new space.

The overall trading results for the year were quite mixed with Camperdown Mitre 10 managing to match the previous year's sales in a tough trading environment. This is a very good outcome when compared to like-sized hardware stores around regional Victoria where most traders reported significant downturn in sales.

Meanwhile, at Terang Mitre 10, it was a tale of two results. The retail side of the business stood up really strongly, in part boosted by the opening of the Garden Centre in the second half of the financial year. Disappointingly, trade sales at Terang were however sharply down on the previous year particularly in the second half of the financial year, only bottoming out very late in the cycle.

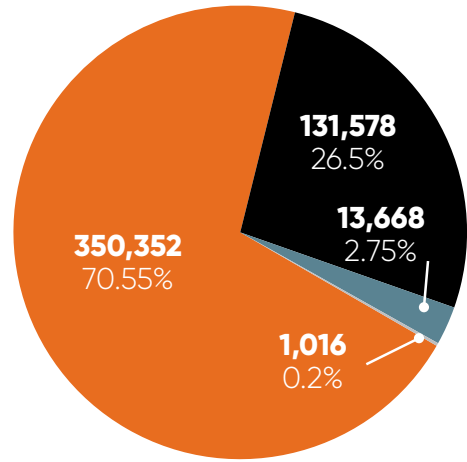


WE HAVE SOMETHING FOR EVERYONE



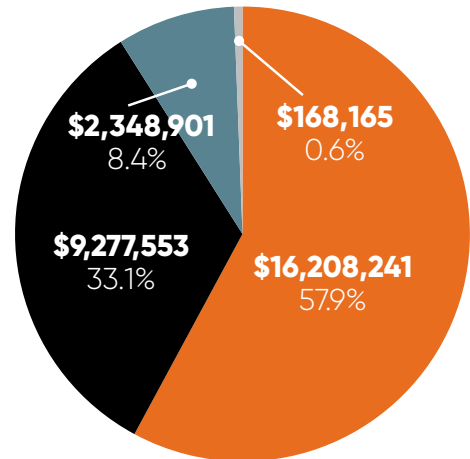
At a GLANCE

CUSTOMER VISITS

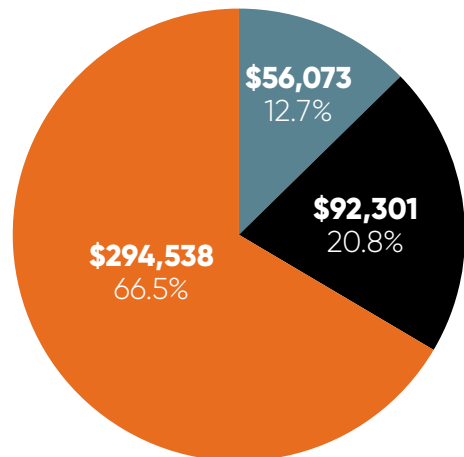


- Hardware
- Supermarket
- Rural
- Fabrication

REVENUE SHARE



BENEFITS DISTRIBUTED



- Sponsorships & Donations
- Discounts for Seniors, Hospitals & Staff
- Member Rewards

Community NEWS

LOCALS SUPPORTING LOCALS

Giving back to the community since 2nd July 1908



Camperdown FNC ready for their first game of the season.



Above: Gary Tempany & Chris O'Connor holding the valued Terang Co-op Pacing Cup award.



St Vincent Christmas Lunch. Bernadette & Lucy pictured, with a great team of volunteers helping serve our community, with music and singing to celebrate. 90 attendees had a lovely day.



Noorat Terang Cricket Club Strategy meeting during overs



Terang Co-op Pacing Cup winner – Jilliby Nitro. He was feeling way too frisky to stand still for any photos.



Kolara Noorat FNC – U/18s quarter time huddle



Newly merged Camperdown "Magpies" Bowls Club. What a winning team.



Jacqui Arundell flies through the air in the Open Netball for Terang Mortlake Football Netball Club

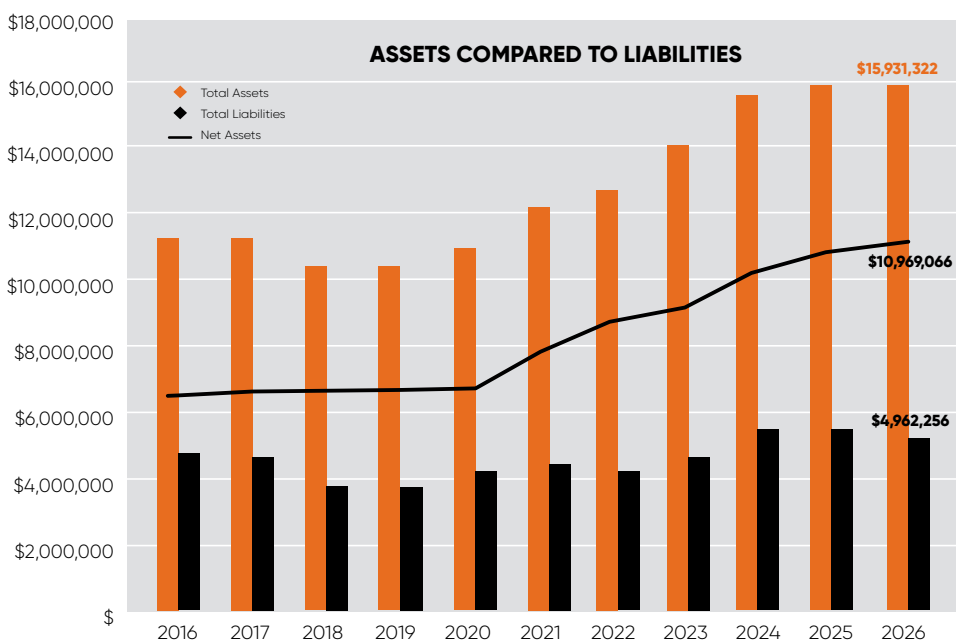
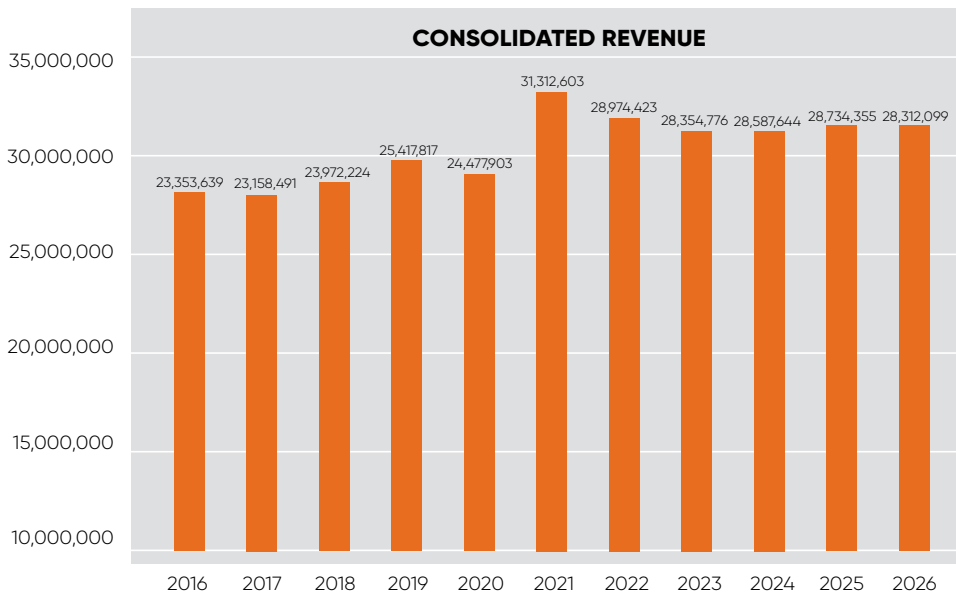
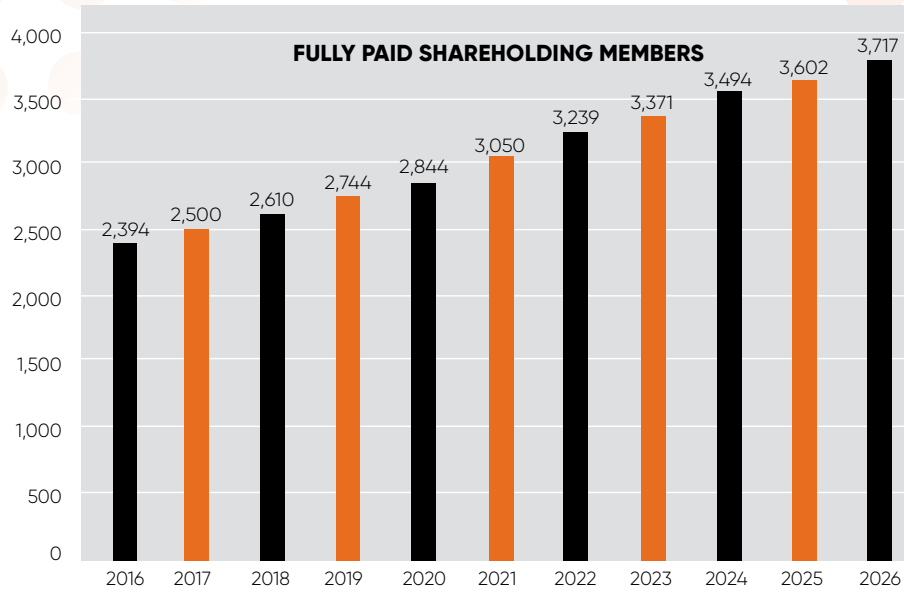


Mortlake Golf Club The guys were off for a round of golf before the rain came.

Come one come all for morning tea... even 120km winds couldn't stop these dedicated garden lovers



At a GLANCE



RURAL STORE **Community** PRESENTATIONS



AGF Seeds Craig Altmann, presented to local farmers, seed options for those farmers who are weighing up what is best for their pasture and stock needs.



A BBQ and beautiful weather was the order of the day for South West TAFE's Glenormiston College seed & pasture presentation. The farmers enjoyed seeing the various seeds in the ground and gained very valuable information for their farming needs.



AGF Seeds, South West TAFE & Terang Co-op have a long working relationship, assisting our farmers across the district.



Lisa Justice from EAC Equine provided a seminar on Nutritional & Equine health. Many horse lovers attended the seminar and enjoyed the knowledge Lisa shared to all.



Lisa has been a licensed Harness Racing Trainer for over 35 years and promotes a wide range of supplements for your horses needs. A lot of time and effort has gone into formulas to ensure they are the best in the market, for professional and hobby horse owners.



EMPLOYEE **Length of Service** AWARDS



Paul Hay
35 years of service certificate



Karen Hay
35 years of service certificate



Paul Bailey
35 years of service certificate



Linda Fuge
25 years of service certificate



Jo Bailey
20 years of service certificate



Janine Grinter
25 years of service certificate



15 years Length of Service certificates

1. Gayle Haworth
2. Joella Hill
3. Melissa Hoey
4. Darren Gee
5. Brianna Harris

10 years Length of Service certificate

6. Alex French
7. Damien Ryan
8. Laura Teal
9. Belinda Byron
10. Fergus Lock



Congratulations Darren Gee on your new position as Rural Store Manager.

Your passion to achieve will reflect during this time of re-build in the Rural Store. Well done.



Our IGA team were very proud to be nominated for the following awards from IGA:

- Customer Experience Award
- Produce Award
- Community Award
- Well done Team**



*Pictured:
Paul Bailey – Supermarket Manager
Janine Grinter – Customer Service Manager
Cassie Hoey – Fruit & Veg Supervisor
Melissa Hoey – Fresh Department Manager*

Directors' REPORT

YOUR DIRECTORS PRESENT THEIR REPORT ON THE TERANG & DISTRICT CO-OPERATIVE LIMITED FOR THE FINANCIAL YEAR ENDED 28 FEBRUARY 2026.

DIRECTORS

The names of the directors in office at any time during, or since the end of, the year are:

Mr Geoff Barby – Chairman
Mr Brendan Kenna – resigned 25 June 2025
Mr Nigel Bruckner
Ms Linda Kenna
Mr Robert Lane – appointed 28 January 2026
Mr Robert Durant
Ms Elizabeth Green – resigned 28 January 2026
Mr David Harrington
Mr Will Moloney – appointed 24 September 2025

DIRECTORS' MEETINGS

Directors meeting attendance for the year was as follows:

DIRECTOR	ATTENDED	ELIGIBLE
Geoff Barby	9	11
Brendan Kenna	4	4
Nigel Bruckner	9	11
Linda Kenna	10	11
Robert Durant	10	11
Elizabeth Green	4	6
David Harrington	11	11
Will Moloney	5	5
Robert Lane	5	5

Additionally, all directors participate in one or more sub-committees that meet periodically to work through more detailed activities to streamline board meetings. All recommendations from these committees are reported to the full board for adoption.

COMMITTEE: FINANCE AND AUDIT

<i>Directors</i>	<i>Other Members</i>
David Harrington	Gary Tempany, CEO
Geoff Barby	Damien Ryan, Finance & Business Manager
Nigel Bruckner	
Will Moloney	

COMMITTEE: GOVERNANCE

<i>Directors</i>	<i>Other Members</i>
Robert Lane	Gary Tempany, CEO
Geoff Barby	
Linda Kenna	
Nigel Bruckner	

COMMITTEE: STRATEGY AND RISK

<i>Directors</i>	<i>Other Members</i>
Robert Durant	Gary Tempany, CEO
Geoff Barby	
David Harrington	
Robert Lane	

RESULT

The net operating profit of the Terang & District Co-operative Ltd for the financial year after providing for income tax amounted to \$191,545 (2025: \$467,842).

ACTIVITIES

The principal activities of the Co-operative in the course of the year, have been to retail food and general merchandise and otherwise carry on the business of trading under the Co-operatives National Law Application Act 2013. No significant change in the nature of these activities occurred during the year.

EVENTS SUBSEQUENT TO BALANCE DATE

Apart from conducting due diligence regarding an opportunity to acquire a local retail business, no other matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the Co-operative, the results of those operations, or the state of affairs of the Co-operative in future financial years.

LIKELY DEVELOPMENTS

Likely developments in the operations of the Co-operative and the expected results of those operations in future financial years have not been included in this report as the inclusion of such information is likely to result in unreasonable prejudice to the Co-operative.

ENVIRONMENTAL ISSUES

The Co-operative's operations are not regulated by any significant environmental regulation under a law of the Commonwealth or of a state or territory.

DIVIDENDS

No dividends have been declared for the year ended 28 February 2026.

INDEMNIFYING OFFICERS OR AUDITOR

No indemnities have been given or insurance premiums paid, during or since the end of the financial year, for any person who is or has been an officer or auditor of the Co-operative.

PROCEEDINGS AGAINST THE CO-OPERATIVE

No person has applied for leave of Court to bring proceedings on behalf of the Co-operative or intervene in any proceedings to which the Co-operative is a party for the purpose of taking responsibility on behalf of the Co-operative for all or any part of those proceedings.

The Co-operative was not a party to any such proceedings during the year.

AUDITOR'S INDEPENDENCE DECLARATION

A copy of the auditor's independence declaration as required under section 307C of the Corporations Act 2001 is included in the full financial report.

Signed in accordance with a resolution of the Board of Directors:

 MR GEOFF BARBY
Chairman

Signed at Terang, this 13th day of May, 2026.

FINANCIALS

TERANG & DISTRICT CO-OPERATIVE LIMITED CONCISE
FINANCIAL REPORT FOR THE YEAR ENDED **28 FEBRUARY 2026**

DIRECTORS DECLARATION

The directors of the Co-operative declare that the Concise Financial Report for the year ended 28 February 2026, including the Statement of Comprehensive Income, Balance Sheet, Statement of Changes in Equity, Statement of Cash Flows and Notes to the financial report;

- (a) comply with Accounting Standard AASB 1039 *Concise Financial Reports*; and
- (b) is an extract from the full financial report for the year ended 28 February 2026 and has been derived from and is consistent with the full financial report of Terang & District Co-operative Limited.

This declaration is made in accordance with a resolution of the Board of Directors



MR GEOFF BARBY
Chairman

Signed at Terang, this 13th day of May, 2026.

CONCISE FINANCIAL REPORT

The concise financial report is an extract from the full financial report for the year ended 28 February 2026. The financial statements and disclosures in the concise financial report have been derived from the 2026 Financial Report of Terang & District Co-operative Limited. A copy of the full financial report and auditor's report will be sent to any member, free of charge, upon request.

The discussion and analysis is provided to assist members in understanding the concise financial report. The discussion and analysis is based on Terang & District Co-operative Limited financial statements and the information contained in the concise financial report has been derived from the full 2026 Financial Report of Terang & District Co-operative Limited.

The profit before income tax for the 2026 financial year is \$248,635 which represents a decrease of \$403,586 on the \$652,221 profit for the previous year.

Across the whole Co-op, total revenue decreased significantly in 2026, by 1.5%, reflecting subdued sales activity in the Hardware segment and the loss of tobacco related sales in the Supermarket. Overall revenues decreased \$422,256 to \$28,312,099.

The Co-op's annual profit result in 2026 was positively assisted by expenditure management. Although costs were up 2.2%, being \$143,931 on 2025, this was lower than expected and an overall good outcome taking into account the consumer price index and that the Co-op opened its new garden centre during this financial year.

The Hardware & Timber segment result for 2026 was a \$214,982 profit, down on the \$347,301 profit earned in the prior year. Following a subdued 2025, the 2026 year saw a continuation of subdued trading, with revenue down by 4.1%.

In the Rural segment, the revenue increase of 16.8% was an excellent outcome. The segment had a focus on volume sales, including bulk product, whilst sharpening prices across the store. The net result of a \$130,169 loss follows losses in recent years but the Rural Store is transitioning in a better direction.

The Fabrication segment was relatively stable in 2026, incurring a loss of \$72,636 after the \$67,918 loss in 2025.

The Supermarket segment achieved a solid profit in 2026 despite the turmoil in the tobacco and cigarettes industry. Total revenue dropped 2.1%, being \$349,538 on last year, noting that the drop in tobacco related sales was about a 6% drop in Supermarket revenue. Improved sales in other Supermarket categories helped overall sales significantly. The \$390,267 profit in 2026 is well down on the \$603,328 achieved last year but is a positive result nonetheless.

The cash position had a minor decrease of \$43,661 during 2026 after funding capital expenditure and inventories. Cash accounts, including short or long-term accounts, totalled \$2,438,179 at the end of the 2026 financial year, compared to \$2,481,840 in the prior year.

The relatively stable cash position for 2026 was maintained after increasing inventories by \$53,740 and undertaking \$337,327 of capital expenditure, including the establishment of the Garden Centre in Terang Hardware.

FINANCIALS

TERANG & DISTRICT CO-OPERATIVE LIMITED CONCISE
FINANCIAL REPORT FOR THE YEAR ENDED **28 FEBRUARY 2026**

STATEMENT OF COMPREHENSIVE INCOME

	2026 \$	2025 \$
Revenue	28,312,099	28,734,355
Cost of inventories	(21,439,276)	(21,601,877)
Employee benefits expense	(4,569,445)	(4,377,741)
Depreciation expense and amortisation	(492,470)	(533,666)
Finance costs	(24,023)	(18,057)
Other expenses	(1,538,250)	(1,550,793)
Profit for the financial year	248,635	652,221
Income tax expense	(57,090)	(184,379)
Total comprehensive income for the year	191,545	467,842

The accompanying notes form part of these financial statements

FINANCIALS

TERANG & DISTRICT CO-OPERATIVE LIMITED CONCISE
FINANCIAL REPORT FOR THE YEAR ENDED **28 FEBRUARY 2026**

BALANCE SHEET

	NOTE	2026 \$	2025 \$
CURRENT ASSETS			
Cash and cash equivalents		338,179	1,081,840
Financial assets		2,130,000	1,430,000
Trade & other receivables		865,837	772,311
Inventories		4,838,952	4,785,482
Other assets		162,193	171,500
TOTAL CURRENT ASSETS		8,335,161	8,241,133
NON-CURRENT ASSETS			
Property, plant and equipment	3	6,695,715	6,810,294
Investment property		335,000	335,000
Deferred tax assets		319,255	289,030
Right of use assets		246,191	275,193
TOTAL NON-CURRENT ASSETS		7,596,161	7,709,517
TOTAL ASSETS		15,931,322	15,950,650
CURRENT LIABILITIES			
Trade and other payables		2,376,854	2,315,250
Other liabilities		535,631	703,916
Lease liabilities		44,422	43,542
Tax liabilities		59,202	161,431
Provisions		595,101	524,397
TOTAL CURRENT LIABILITIES		3,611,210	3,748,536
NON-CURRENT LIABILITIES			
Lease liabilities		220,976	243,639
Tax liabilities		1,064,152	1,146,753
Provisions		65,918	40,047
TOTAL NON-CURRENT LIABILITIES		1,351,046	1,430,439
TOTAL LIABILITIES		4,962,256	5,178,975
NET ASSETS		10,969,066	10,771,675
EQUITY			
Contributed equity		200,184	194,338
Reserves		3,298,833	3,298,833
Retained profits		7,470,049	7,278,504
TOTAL EQUITY		10,969,066	10,771,675

The accompanying notes form part of these financial statements

FINANCIALS

TERANG & DISTRICT CO-OPERATIVE LIMITED CONCISE
FINANCIAL REPORT FOR THE YEAR ENDED **28 FEBRUARY 2026**

STATEMENT OF CHANGES IN EQUITY

	Contributed Equity \$	Retained Surplus \$	Revaluation Surplus \$	Total \$
Balance at 1 March 2024	188,842	6,810,662	3,298,833	10,298,337
Surplus for the year	-	467,842	-	467,842
Shares issued/(redeemed)	5,496	-	-	5,496
Balance at 28 February 2025	194,338	7,278,504	3,298,833	10,771,675
Balance at 1 March 2025	194,338	7,278,504	3,298,833	10,771,675
Surplus for the year	-	191,545	-	191,545
Shares issued/(redeemed)	5,846	-	-	5,846
Balance at 28 February 2026	200,184	7,470,049	3,298,833	10,969,066

The accompanying notes form part of these financial statements

FINANCIALS

TERANG & DISTRICT CO-OPERATIVE LIMITED CONCISE
FINANCIAL REPORT FOR THE YEAR ENDED **28 FEBRUARY 2026**

STATEMENT OF CASH FLOWS

	2026 \$	2025 \$
CASH FLOWS FROM OPERATING ACTIVITIES		
Receipts from customers	27,920,257	28,434,191
Payments to suppliers and employees	(27,429,407)	(27,365,856)
Dividends received	9,956	11,549
Interest received	110,419	61,078
Income tax paid	(272,806)	(63,156)
Net cash provided by operating activities	338,419	1,077,806
CASH FLOW FROM INVESTING ACTIVITIES		
Payments for financial assets	(700,000)	(1,400,000)
Payment for property, plant & equipment	(343,951)	(60,546)
Proceeds from sale of property, plant & equipment	80	23,264
Net cash (used in) investing activities	(1,043,871)	(1,437,282)
CASH FLOW FROM FINANCING ACTIVITIES		
Repayment of leasing liabilities	(44,055)	(42,899)
Proceeds from share issue /(payment for shares redeemed)	5,846	5,496
Net cash provided by / (used in) financing activities	(38,209)	(37,403)
Net increase / (decrease) in cash held	(743,661)	(396,879)
Cash and cash equivalents at beginning of year	1,081,840	1,478,719
Cash and cash equivalents at end of year	338,179	1,081,840

The accompanying notes form part of these financial statements

FINANCIALS

TERANG & DISTRICT CO-OPERATIVE LIMITED CONCISE
FINANCIAL REPORT FOR THE YEAR ENDED **28 FEBRUARY 2026**

NOTE 1: BASIS OF PREPARATION OF THE CONCISE FINANCIAL REPORT

The concise financial report is an extract from the full financial report for the year ended 28 February 2026. The concise financial report has been prepared in accordance with Accounting Standard AASB 1039: Concise Financial Reports, the Co-operatives National Law Application Act 2013 and the Corporations Act 2001.

The financial statements, specific disclosures and other information included in the concise financial report are derived from, and are consistent with, the full financial report of Terang & District Co-operative Limited. The concise financial report cannot be expected to provide as detailed an understanding of the financial performance, financial position and financing and investing activities of Terang & District Co-operative Limited as the full financial report. A copy of the full financial report and auditor's report will be sent to any member, free of charge, upon request.

The financial report of Terang & District Co-operative Limited complies with all Australian equivalents to International Financial Reporting Standards (AIFRS) in their entirety. The presentation currency used in this concise financial report is Australian dollars.

NOTE 2: SEGMENT INFORMATION

(a) Description of segments

The Co-operative has determined the operating segments based on the reports reviewed by the Board of Directors that are used to make strategic decisions.

(b) Segment information provided to the board of directors

The segment information provided to the board of directors for the reportable segments is as follows:

	HARDWARE & TIMBER		RURAL STORE		FABRICATION	
	2026 \$	2025 \$	2026 \$	2025 \$	2026 \$	2025 \$
Total segment revenue	9,277,553	9,672,386	2,348,901	2,011,227	168,165	226,335
Total segment expenses	(9,062,571)	(9,325,085)	(2,479,070)	(2,111,154)	(240,801)	(294,253)
Operating result before tax	214,982	347,301	(130,169)	(99,927)	(72,636)	(67,918)
Segment assets	2,789,521	2,746,984	904,174	753,831	92,736	98,011
Segment liabilities	-	-	-	-	-	-

	SUPERMARKET		ADMINISTRATION		TOTAL	
	2026 \$	2025 \$	2026 \$	2025 \$	2026 \$	2025 \$
Total segment revenue	16,208,241	16,557,779	309,239	266,628	28,312,099	28,734,355
Total segment expenses	(15,817,974)	(15,954,451)	(463,048)	(397,191)	(28,063,464)	(28,082,134)
Operating result before tax	390,267	603,328	(153,809)	(130,563)	248,635	652,221
Segment assets	1,052,522	1,186,657	11,092,369	11,165,167	15,931,322	15,950,650
Segment liabilities	-	-	4,962,256	5,178,975	4,962,256	5,178,975

FINANCIALS

TERANG & DISTRICT CO-OPERATIVE LIMITED CONCISE
FINANCIAL REPORT FOR THE YEAR ENDED **28 FEBRUARY 2026**

NOTE 3: PROPERTY, PLANT AND EQUIPMENT

	2026 \$	2025 \$
Land - at fair value	1,570,000	1,570,000
Buildings - at fair value	4,635,387	4,391,886
Accumulated depreciation	(290,277)	(143,282)
	4,345,110	4,248,604
Buildings - leasehold improvements - at cost	70,238	70,238
Accumulated depreciation	(61,425)	(60,652)
	8,813	9,586
Total Buildings	4,353,923	4,258,190
Plant & Equipment - at cost	2,330,978	2,270,280
Accumulated depreciation	(1,729,850)	(1,443,152)
	601,128	827,128
Motor Vehicles - at cost	625,572	577,096
Accumulated depreciation	(461,532)	(422,120)
	164,040	154,976
Works in progress	6,624	-
	6,695,715	6,810,294

Valuations of land and buildings

Independent revaluation of land and buildings completed by Preston Rowe Patterson as at 29 February 2024 qualified independent valuers AAPI CPV AAPI 18353.



Audit

REPORT

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF TERANG AND DISTRICT CO-OPERATIVE LIMITED

OPINION

We have audited the concise financial report of Terang and District Co-operative Limited (the Co-operative), which comprises the balance sheet as at 28 February 2026, the statement of comprehensive income, statement of changes in equity, statement of cash flows for the year then ended, and related notes, derived from the financial report of Terang and District Co-operative Limited for the year ended 28 February 2026.

In our opinion, the accompanying concise financial report, of Terang and District Co-operative Limited, complies with AASB 1039 *Concise Financial Reports*.

BASIS FOR OPINION

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities* section of our report. We are independent of the Co-operative in accordance with the auditor independence requirements of the *Corporations Act 2001* and *Co-operatives National Law Application Act 2013* and the ethical requirements of the Accounting Professional and Ethical Standards Board's *APES 110 Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the concise financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

CONCISE FINANCIAL REPORT

The concise financial report does not contain all the disclosures required by the Australian Accounting Standards in the preparation of the financial report. Reading the concise financial report and the auditor's report thereon, therefore, is not a substitute for reading the financial report and the auditor's report thereon.

THE FINANCIAL REPORT AND OUR REPORT THEREON

We expressed an unmodified audit opinion on the financial report in our report dated 13 May 2026.

RESPONSIBILITIES OF THE DIRECTORS FOR THE CONCISE FINANCIAL REPORT

The directors are responsible for the preparation of the concise financial report in accordance with Accounting Standard AASB 1039 *Concise Financial Reports*, and the *Corporations Act 2001*, and for such internal control as the directors determine is necessary to enable the preparation of the concise financial report.

AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONCISE FINANCIAL REPORT

Our responsibility is to express an opinion on whether the concise financial report, in all material respects, complies with AASB 1039 *Concise Financial Reports* and whether the discussion and analysis complies with AASB 1039 *Concise Financial Reports* based on our procedures, which were conducted in accordance with Auditing Standard ASA 810 *Engagements to Report on Summary Financial Statements*.



MCLAREN HUNT
AUDIT AND ASSURANCE



N.L. MCLEAN
Partner

Dated at Warrnambool: 13 May 2026

Sponsorship & Donations

TO COMMUNITY GROUPS

Camperdown Football Netball Club Inc.

LIONS CLUB OF MORTLAKE

Noorat & District A&P Society

Mortlake Rose Show

Terang Rotary Club

Noorat Terang Cricket Club Inc.

St Thomas' Primary School - P&F

Terang College F-12

Terang & District Lions Club

MORTLAKE RACING CLUB INC.

Garvoc Royal Children's Hospital Appeal

Camperdown Turf Club Inc.

TERANG MORTLAKE FOOTBALL NETBALL CLUB INC.

Terang Bowling Club

Kolora Noorat Football Netball Club Inc.

Emu Creek Pony Club

Terang RSL Sub -branch

Terang Golf Club

East Framlingham Golf Club Inc.

Mortlake Golf Club

CAMPERDOWN-TIMBOON RAIL TRAIL COMMITTEE OF MANAGEMENT

Camperdown Bowling Club Inc.

Terang & District Racing Club Inc.

Terang & District Amateur Swimming Club

Camperdown P-12 College

ST VINCENT DE PAUL SOCIETY

Glenormiston College - South West Tafe

TERANG HARNESS RACING OWNERS TRAINERS & SUPPORTERS GROUP

South West Cricket Association

Caramut Riding Club Inc.

Camperdown Golf Bowls Club

Terang Athletic Club

Mortlake Cricket Club Inc.

RUN4CJD - Creutzfeldt-Jakob Disease

Noorat Primary School

SOUTH WEST WORKING EQUITATION CLUB INC.

Cobden & District Orchid Club

Terang Community Art Show

Darlington Field & Game Inc.

Terang Squash Club

Camperdown Golf Club Inc.

TERANG HARNESS RACING CLUB (THRC)

South West Dairy Ladies Luncheon

WESTERN DISTRICT YOUTH CAMP

Terang Badminton Club Inc.

Mount View Aged Care

Peterborough Paddle

Hampden Special School

Camperdown Horse Trials

Camperdown P&A Society Inc.

Nirranda Football Netball Club Inc.

Derrinallum Bowling Club Inc.

Timboon Field & Game Inc

Mid Western Speedway Darlington

Yachting Western Victoria

Camperdown Cricket Club Inc.

Victorian Central Region—Alpacafest Alpaca Show

TERANG & DISTRICT INDOOR SPORTS & RECREATION CENTRE

Terang & District Probus Club

Terang Olympic Basketball Association

TERANG ADULT RIDING CLUB (TARC)

RIDING FOR DISABLED (RDA) TERANG



conveniently yours

30-38 High Street, Terang VIC 3264
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www.terangcoop.com.au

Giving back to the community since 2nd July 1908



Peterborough Paddle team out fundraising for cancer research 'LoveYourSister'. We are proud to support such an important community event.



Congratulations Jenny Meade for winning the Co-op Voucher donated to Terang Probus Club. (Puffing Billy Train trip)



Terang Adult Riding Club Dressage competition. Competitors attended from Portland, Horsham, Ballarat and even riders from Sunbury.



Camperdown Golf Club - ladies out enjoying a round or two.

IGA REWARDS

Join today!

EARN IGA CASH BACK WITH IGA REWARDS

Download the IGA rewards app and earn IGA Cash* when you shop selected products in participating IGA Rewards stores.



Noorat Primary School PFA Event - District Cross Country BBQ Fundraiser. The team are ready to feed the hungry kids.

